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# Example of Senior Manager / Manager Job Description

Our growing company is looking for a senior manager / manager. We appreciate you taking the time to review the list of qualifications and to apply for the position. If you don’t fill all of the qualifications, you may still be considered depending on your level of experience.

## Responsibilities for senior manager / manager

* Leading and directing large teams, and oversee the overall quality of the project delivery
* Engaging and managing key stakeholders at Management and C-Level to ensure client’s expectations are fully met
* Inspire, motivate, develop , coach and lead a large engineering team (25 to 30 people) which is of multi product nature
* Listen, observe, identify and work towards improvements in people, process and technology within SCRUM framework
* Should be able to deep dive in technical areas and provide guidance when required
* Should be a self-starter, nimble, relationship builder and innovative
* Should function comfortably in a highly matrix environment
* Be ready to roll up your sleeves and personally execute mystery shopping, ethnography exercises, customer observation, in-depth interviews, group moderation
* Establish and lead a range of customer insight techniques including co-creation sessions, internal stakeholder workshops on customer value propositions, knowing your customer (the four knowns)
* Perform data collection “in the field” on their own, particularly for projects with short delivery timeframes

## Qualifications for senior manager / manager

* Hold leaders accountable to meet the schedule, scope, deliverables and financial targets set in the plan
* Strong knowledge of capital markets products and processes and experience working in a capital markets environment
* Proficient with Microsoft Office applications (Excel, Word, Access, Power Point)
* CFA, FRM, PRM, MBA preferred
* 3+ years of QA management and 7+ years of QA experience with excellent automation skills
* Experience testing REST apis is required