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# Example of Senior Business Consultant Job Description

Our company is hiring for a senior business consultant. We appreciate you taking the time to review the list of qualifications and to apply for the position. If you don’t fill all of the qualifications, you may still be considered depending on your level of experience.

## Responsibilities for senior business consultant

* Act as a Product Owner for CSG led delivery projects
* Provide leadership to the project team and customer on the impact of market and regulatory changes and the future directions of the core products
* Provide guidance to the customer on enhancing their existing requirements gathering and analysis processes
* Provide CSG functional expertise to the customer on their projects, especially during the initial Scoping and Definition phases of a project
* Liaise with Product Management and R&D team on issue clarifications and functional improvements
* Address customer’s question during training / UAT
* Work together with customer in taking the system to production via onsite support and pre-production activities like data loading and end-to-end verification activities
* Build and manage key stakeholder relationships
* Manage, organize and sustain multi-disciplinary project teams or work streams of a major program – internal customer, functional, IT, third party
* Facilitate and drive change in a heavily networked environment managing key project stakeholders through project implementation

## Qualifications for senior business consultant

* Exceptional business insight, with the ability to apply analytical problem-solving skills and quantitative methods to measure customer experience, solution usage, and customer satisfaction
* Demonstrated ability to maintain relationships with peers, customers, and executives
* Ability to collaborate within cross-functional teams, deliver information to senior leadership, and keep project plans on time and on budget
* Deep financial and operational understanding of value drivers in recurring revenue and subscription business models
* Support the business BA’s with authoring project documentation
* Work closely with the business to find creative solution to often complex problems