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# Example of Selling Supervisor Job Description

Our growing company is looking to fill the role of selling supervisor. We appreciate you taking the time to review the list of qualifications and to apply for the position. If you don’t fill all of the qualifications, you may still be considered depending on your level of experience.

## Responsibilities for selling supervisor

* Participates in store programs and selling events
* Engages customers and ensures stores daily, weekly and monthly goals are met with email capture and loyalty program participation
* Train, coach and monitor associates in executing SSTT (Sizing, Sorting, Ticketing and Tagging) process
* Weekly planning and assignment of responsibilities
* Supervise all store functions while in the role of Manager on Duty
* Ensure positive customer experience by coaching and supervising associates to consistently meet sales floor and fitting room standards
* Assist in onboarding new associates including interviews, selection, orientation and training
* Coordinate meal and break periods and monitor schedule adherence
* Performing other tasks as assigned from time to time
* Lead & coach team of Thryv SDRs on sales call process, sales tools, Thryv product knowledge and professional development – 75% of time spent

## Qualifications for selling supervisor

* Previous experience in customer service roles as a department manager or sales partner preferred
* Strategically manage a team & individual performance metrics ensure monthly quota and team profitability
* Communicating with internal support and customers ensuring a great client experience – 10% of time spent
* Minimum 18 months to 2 years success as a Thryv Software Consultant and identified as a leader on the floor both in performance and interpersonal skills
* Must have complete command of sales call, product knowledge and sales tools
* Strong interpersonal, communication skills and positive impact to the team