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# Example of Sales Trainee Job Description

Our growing company is searching for experienced candidates for the position of sales trainee. If you are looking for an exciting place to work, please take a look at the list of qualifications below.

## Responsibilities for sales trainee

* Maintain accuracy for all model information being fed to Fairmont Homes LLC and our retailers websites
* Communicate with small businesses and large corporations without a script
* Cold-call potential leads
* Learning sales
* Educate the customer on many uses and positive attributes of our Customer Portal
* Create business leads for outside territory representatives
* Future Needs
* Unresolved Issues from past Rentals
* Communicate those findings to the appropriate OSR or PCM
* Job performance will be measured through a variety of related sales and quality metrics

## Qualifications for sales trainee

* Current valid driver's license required
* Demonstrated experience in a leadership, sales, operations, or customer service role
* Self-motivation and pride in their work
* Ability to acquire and maintain a DOT Medical Card
* Intellectual curiosity and a strong desire to learn about how things work and what motivates people to take action
* Communication skills, particularly the ability to ask good questions and to listen actively with the goal of seeking to understand others first