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# Example of Sales Trainee Job Description

Our company is searching for experienced candidates for the position of sales trainee. Thank you in advance for taking a look at the list of responsibilities and qualifications. We look forward to reviewing your resume.

## Responsibilities for sales trainee

* Travel alongside Territory Sales Managers and Key Account Managers to visit new and existing customers
* Learn the poultry industry in order to report about general market information and desires and needs of customers and relations
* Learn to sell Graybar products in assigned industry service line
* Involvement with warehouse and delivery operations
* Work with reporting manager to review and analyze market and sales data for sales strategies
* Provide on-going field intelligence reports on competitive activity, changes in market, distribution, pricing input on customer preferences and product features
* Complete administrative reporting as assigned, , expense reports, account profiles and analysis, daily planners, competitive updates
* Work with reporting manager to accomplish proper inventory control and logistic issue
* Work with supply chain and finance team on business process improvement
* Perform additional duties in line with company business requirements

## Qualifications for sales trainee

* Prior sales co-op or intern work experience preferred
* Adept business and financial acumen
* Background in Customer Service, Sales, Marketing and/or Building Materials knowledge is a plus
* Able to work with a diverse group
* Product and application knowledge is essential
* 1-2 years sales experience preferred but not required