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# Example of Sales Trader Job Description

Our growing company is searching for experienced candidates for the position of sales trader. To join our growing team, please review the list of responsibilities and qualifications.

## Responsibilities for sales trader

* Demonstrates a deep understanding of risk management with brokers to limit bad debt exposure
* Trade HK listed high touch flow
* Provide market insight and colour
* Take sensible discretion on overnight trades
* The successful candidate will have a strong trading ability, market knowledge and will engage with the Sales traders, providing content and trading suggestions
* She or he should be able to take discretion on overnight trades, working on behalf of clients not looking at the market live
* Trading and execution of the ETF product across different asset classes
* Originate, develop, and maintain client relationships resulting in client satisfaction and increased revenues
* Work closely with the Trading desks/partners on risk
* Agency trade execution and market color

## Qualifications for sales trader

* Communication skills (fluent in English, Mandarin, Cantonese)
* Quick-minded and detail-oriented
* Completion of CSC, CPH, and Traders Training Course
* Possess strong numerical, verbal and written communication skills excellent computer literacy
* Minimum 3 year Japanese Equity Sales Trader experience in Investment bank based in Japan
* Execution experience across high touch and Electronic business