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# Example of Sales Professional Job Description

Our company is looking to fill the role of sales professional. Thank you in advance for taking a look at the list of responsibilities and qualifications. We look forward to reviewing your resume.

## Responsibilities for sales professional

* Follow-up on all outstanding Cemetery Service Requests (CSR) to assure they are completed in a timely manner
* Make sales presentations
* Assist in making funeral arrangements
* Advocate for those who have recently lost a loved one/family member
* Work in the community to advocate for those making funeral arrangements
* SCI’s mission and values
* Operating procedures and organizational policies
* Federal, state and local regulations
* SCI General Injury and Illness Prevention Program (which promotes and maintains a safe and healthy work environment)
* SCI’s requirement to be Dignity Memorial Personal Planning Guide presentation certified within thirty days of hire

## Qualifications for sales professional

* Relates well to people with diverse backgrounds and perspectives
* Maintains composure and constructive relationships even under difficult circumstances
* Willingness to obtain Life Insurance license
* Willingness to submit to and pass a pre-employment background check /drug screening test
* Previous sales experience, a major plus
* Make sales presentations and sell funeral services and products