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# Example of Sales Finance Job Description

Our innovative and growing company is searching for experienced candidates for the position of sales finance. If you are looking for an exciting place to work, please take a look at the list of qualifications below.

## Responsibilities for sales finance

* Responsibility for key accounting estimates as it relates to revenue recognition
* Rebate Contract Review and validation of calculation requirements
* Validate the source data and calculation basis of rebate programs
* Drive programs from approval through payment and analytics process
* Program forecasting
* ROI analysis review on new rebate programs
* Monthly status reporting
* Analysis of rebate payment history
* Working with regional sales in response to provide data for target setting
* Consolidate quarter end accruals and prepare file for journal postings

## Qualifications for sales finance

* At least 5 years of experience with a manufacturing, distribution of CPG company
* 4-8 years of financial analysis experience, particularly working with revenue reserves
* Good financial systems skills
* Ability to work well with others in a fast paced and dynamic environment
* 7+ years of professional experience in sales finance or related area of finance
* 7-10 years’ experience in a financial or accounting related capacity, media experience a big plus