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# Example of Sales District Manager Job Description

Our company is searching for experienced candidates for the position of sales district manager. Please review the list of responsibilities and qualifications. While this is our ideal list, we will consider candidates that do not necessarily have all of the qualifications, but have sufficient experience and talent.

## Responsibilities for sales district manager

* Manage Distributor performance and related process
* TARGET & ACQUISITION OF NEW ACCOUNTS
* Exhibit ongoing effectiveness in coaching staff to detail disease concept message
* Formulate and direct the implementation of district action plan
* Oversee the proper use of all corporate resources and assets to ensure that they are used and maintained
* Know, comply, and enforce applicable corporate and regulatory policies and procedures
* Provide leadership for the marketing and sales process via the development and implementation of coordinated local marketing and sales plans, IRSPX, and IRSMX
* Champion the Intentional Sales Call process with SEs
* SalesLeader will effectively utilize employee development tools, mentorand coach SE group to ensure continued individual development
* Establish,monitor and execute implementation plans for key objectives through coaching

## Qualifications for sales district manager

* Proficient (both written & spoken) in English and Bahasa Malaysia
* Must have the right to live and work in Malaysia
* Complete all work in a safe manner and follow all safety requirements consistent with supporting the Company’s goals
* Lifting guidelines in accordance with the Manual Lifting Guidelines noted in the Safety Handbook
* Follow all environmental requirements consistent with supporting the company’s environmental performance goals
* Complete, and actively participate in all other EHS training requirements