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# Example of Sales Architect Job Description

Our company is looking to fill the role of sales architect. Please review the list of responsibilities and qualifications. While this is our ideal list, we will consider candidates that do not necessarily have all of the qualifications, but have sufficient experience and talent.

## Responsibilities for sales architect

* Lead engagements on customers evaluating DevOps landscape
* Communicate market needs to Product Management and Engineering teams
* Stay well ahead of the learning curve in your area of expertise and related business trends by participating in the larger DevOps community and projects
* Work with lines of business to gather, document and develop new requirements into Salesforce.com design and implementation by translating business requirements into creative and effective technical / functional designs
* Provide user support, training, documentation, and troubleshooting
* Analyze current processes to identify opportunities for improvement
* Audit, uncover and resolve data integrity and application security issues
* Ability to perform mass data imports/exports using standard API’s or other common Salesforce tools
* Perform unit testing, integration testing, and performance testing of new application functionality
* Experience and knowledge of Visual Force, APEX, Process Builder, Workflows and Architecture topics

## Qualifications for sales architect

* You have a bachelor's degree or higher in computer science, engineering, information systems, or other technical major
* Understands Cloud Architectures (IaaS, PaaS) on OpenStack/AWS, and concepts of object oriented and functional programming
* Strong Experience with cloud computing and data center technologies
* Experience in start-up environment a bonus
* Must be fluent in English (advantage for other ASEAN languages)
* Ability to perform tasks with little supervision