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# Example of Sales / Application Engineer Job Description

Our growing company is hiring for a sales / application engineer. To join our growing team, please review the list of responsibilities and qualifications.

## Responsibilities for sales / application engineer

* Rezolve customer disputes
* Great computer aptitude is of great benefit
* Help manage PMC inventories and oversee roll manufacturing process to ensure on-time deliveries
* Conduct internal cross-departmental coordination
* Other job-related functions as assigned
* Optimizing operating efficiencies of customers’ equipment utilizing proprietary modeling software programs
* Ensuring trouble-free runs of roll covers, bowed rolls and machine clothing through proper selection of products to meet application needs and follow-up inspection services during machine down-days
* Working with customers to solve machine operating problems through innovative applications of roll covers, bowed rolls, machine clothing and services
* Developing strong inter-reliant relationships with customers through quality on-site service and social interaction
* Providing customer feedback to plants, research and sales management

## Qualifications for sales / application engineer

* Diploma / Degree in any discipline preferably Graphics Arts / Printing / Packaging
* 2-3 years of experience in Printing / Prepress / Graphic arts / Packaging supply chain
* Proficient in usage of CAD / Graphics software
* Thorough IT knowledge
* Proficiency in English and any other South East Asian language(s)
* Understanding of the pre-sales support is a plus