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# Example of Retail Department Manager Job Description

Our company is growing rapidly and is hiring for a retail department manager. Thank you in advance for taking a look at the list of responsibilities and qualifications. We look forward to reviewing your resume.

## Responsibilities for retail department manager

* Evangelize NCRs thought leadership in the industry
* Responsible for solution P&L
* Collaboration with cross industry enablers and solutions
* Manage the Gun Counter, Hunting, Archery, and Optics departments
* Manage the Clothing, Footwear, Camping and Home & Gift departments
* Meet sales goals by working with Director of Stores, corporate office, and retail partners on a consistent basis in order to identify and communicate ideas and opportunities to drive sales for the district of Oregon/ Washington/ Utah/Colorado
* Negotiating, engaging and building sound business partnerships with key stakeholders
* Meet sales goals by working with Regional Director, corporate office, and retail partners on a consistent basis in order to identify and communicate ideas and opportunities to drive sales for the district
* Meet sales goals by working with Director of Stores, corporate office, and retail partners on a consistent basis in order to identify and communicate ideas and opportunities to drive sales for the district of Houston, Valley and Louisiana
* Establish strategic marketing plans to achieve company objectives for Energy and Farm store products & services

## Qualifications for retail department manager

* Extensive Management experience with wholesale management or related experience
* Experience managing multi-site locations and teams remotely
* Proficiency in Retail Math, KPIs and Microsoft Office
* Must have home office (w/ printer, scanner )
* Two or more years retail management experience
* Firearms Possession and Acquisition License is required