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# Example of Regional Training Manager Job Description

Our company is growing rapidly and is looking for a regional training manager. If you are looking for an exciting place to work, please take a look at the list of qualifications below.

## Responsibilities for regional training manager

* Develop, drive and manage the system for developing and prioritising training
* Partner with the Employee Development team to execute all US Dept
* Develop and deliver innovative and impactful sales training and coaching programs for Moss Adam’s partners and professionals at each career level
* Team with our Regional Industry Group Leaders to co-facilitate our industry team growth meetings – providing sales leadership, strategy and pipeline management expertise
* Coach pursuit teams on large sales opportunities for effective strategy and success
* Identify, interpret and communicate trends and insights from firm growth reports and sales management systems – to capitalize on strengths, and improve weaknesses
* Assists in ensuring the proper implementation of training and development programs for hourly employees and management team members
* Participates in a “hands-on” role within the Training & Leadership Development Department, preparing documents, creating presentations and delivering tools and resources to the organization
* Builds and maintains good cross-functional relationships with company departments with peer groups
* Ensure Vision Care field force has the skills, knowledge and competencies

## Qualifications for regional training manager

* Academic qualifications should include post-secondary degree or diploma
* Incumbent should have achieved recognized industry designations in financial planning
* In addition to personal sales, experience as an Agency Trainer is required, training new agents, experienced agents and/or agency Leaders
* An understanding of adult learning principles, e-learning, use of technology in training, and facilitation techniques and skills is required
* Candidates will only be considered for the role where they have combined experience in the life insurance industry of not less than 10 years
* Minimum of 5 years of experience providing sales training required