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# Example of Recruiting, Senior Job Description

Our company is growing rapidly and is looking to fill the role of recruiting, senior. If you are looking for an exciting place to work, please take a look at the list of qualifications below.

## Responsibilities for recruiting, senior

* Lead strategic and operational enhancement initiatives by working with internal business partners to streamline processes and best practices within the organization
* Deliver External Practice Acquisition training presentations to a variety of audiences and events
* Lead the external practice acquisition strategy work for both AAG and AFG
* Demonstrate and maintain a strong fundamental knowledge across investment, insurance and product portfolios
* Work effectively with business partners to support company initiatives which impact experienced advisor recruiting and practice acquisitions
* This role may have people leadership responsibilities in the future
* Develop and maintain a clear and current understanding of EMR, Epic and Dragon terminology, industry trends, and share knowledge with Recruiting staff
* As a hands on Manager, maintain full service recruiting desk
* You will use your keen business acumen to set a product strategy, influence to gain wide acceptance of that strategy, and then ensure that priorities and tests ladder to business and customer benefit targets
* You will run lean experiments to learn quickly through the lean startup methodology

## Qualifications for recruiting, senior

* Excellent verbal and written communication skills when working with a field audience and speaking to external candidates
* Series 7 licensed or willingness to obtain within 90 days
* Demonstrated strong organizational skills and ability to work in a fast-paced environment
* Outstanding relationship management, negotiation and collaborating/influencing skills in dealing with all levels and through various communication channels
* Ability to synthesize industry, company, and specific project information to identify themes and key points behind the detail and to align short term tactics with long term strategies
* Well-rounded business skills including analytical, program management, project management, and attention to detail