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# Example of Public Safety Job Description

Our company is searching for experienced candidates for the position of public safety. To join our growing team, please review the list of responsibilities and qualifications.

## Responsibilities for public safety

* Monitor parts inventory and requests additional parts
* Provide system user training
* Will be designated as “Essential Personnel” and required to work nights, weekends, holidays and any other emergency campus closures
* Subject to being on call or called back to work
* Focus on the top 5 key segment opportunities (current plan year) supporting the account manager and working with the solution lead to secure successful new order intake and sales revenue
* Adapt the global Public Safety/Defence segment plan for the APJ Market, clearly identifying key regional industry trends, competitive threats and new opportunities to drive pipeline creation and market development
* Manage and drive the 3-year opportunity pipeline for the Public Safety/Defence segment
* Review tier 1 and tier 2 customer segmentation within the Public Safety/Defence segments, including go-to-market models across all countries in APJ and ensure correct customer prioritisation and support the sales teams to achieve coverage of Tier 1 customers and priority Tier 2 customers
* Define and document (at a sales level) solution sets based on end customer use cases required in different countries and sub-segments within the overall Public Safety/Defence
* Seek opportunities to promote Nokia's brand recognition and loyalty with Governments, First Responder Agencies, Regulators and Defence Forces through active networking, participation in industry events, user groups and speaking opportunities

## Qualifications for public safety

* BS/CS Degree
* VMware (ESXi, VSAN, vCenter Server, Orchestrator)
* Understanding of resource pools
* Understanding of VM creation
* Understanding of storage provisioning including VMFS and RDMs
* VPN knowledge with understanding of IPSEC