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# Example of Project Sales Job Description

Our innovative and growing company is hiring for a project sales. To join our growing team, please review the list of responsibilities and qualifications.

## Responsibilities for project sales

* Sell Installation and Construction Projects
* Contacting existing customer base for ads, moves, and changes
* Follow up on Construction project with maintenance/service proposals
* Estimate and/or assist with the estimate of all new Installation projects
* Responsible for Scope and Proposal development
* Attends all new project kick off meetings both with internal and external customers
* Performs site surveys and assists the customer with design solutions
* Build and manage Customer Relationship
* Work with internal customers to provide scope solutions for customer issues
* Responsible to identify and build a diversified customer base

## Qualifications for project sales

* Fluent in English & computer literate
* Possess own vehicle
* Cold calling and product sales experience preferred
* Experience in customer service related field desirable
* Review and participate in the Service Contracts renewal process annually with Contract Manager(s)
* Participate in ongoing training of new technology and industry related equipment