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# Example of Product Advisor Job Description

Our innovative and growing company is hiring for a product advisor. To join our growing team, please review the list of responsibilities and qualifications.

## Responsibilities for product advisor

* Influence and partner strategically with business leaders throughout the recruiting process
* Comfortably and effectively engage and close passive candidates
* Ideate, lead and develop global recruitment programs to support the Global Talent Acquisition Team
* Foster the test and learn culture
* Mentor and coach recruiting team members and leaders
* Establish and maintain meaningful relationships with key internal cross-functional partners
* Own and maximize the P&L for the assigned categories
* Responsible for answering inbound calls and emails for Vet Direct and Purina for Professionals
* Manage all customer service issues including investigation and resolution of veterinary product
* Develop Partner-facing services messages, value propositions, presentations, sales training, collateral for events and other field, partner or customer-facing assets

## Qualifications for product advisor

* Act as an ambassador to strategic customers for HCM Cloud Development throughout the customer engagement, and help improve the quality of implementations and customer service satisfaction
* Work with partners to guide them in the development of their HCM Cloud practice, and assist in the overall management of their project portfolio
* Develop “best practice” and robust solutions for specific areas of the product, Cloud Payroll in particular for this opening
* Form and maintain strong relationships with partners and colleagues in product development
* Engage with customers to ensure needs are being met and deliverables are of a high quality
* Act as an individual contributor and also as a team member, providing direction and mentoring to others