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# Example of Pricing Senior Manager Job Description

Our company is looking for a pricing senior manager. To join our growing team, please review the list of responsibilities and qualifications.

## Responsibilities for pricing senior manager

* Partner and participate in global planning—continuous optimization of existing and new inter-company transactions, special projects related to restructuring and acquisitions
* Ensure compliance with all regulatory requirements related to transfer pricing
* Establish transfer pricing processes and metrics to measure the accuracy and integrity of the business transfer pricing policies
* Streamline legacy BCB program while optimizing customer experience
* Seek alignment on recommended strategy with key stakeholders (Com Strat, CBM, Care, Product, and Marketing)
* Responsible for tracking and communicating competitive activities, changes in the marketplace and the regulatory environment that impact CV brand pricing strategies
* Works with CV brands to develop a comprehensive Gross to Net (GTN) strategy over the life cycle of the molecule, including the launch price, list price, discounts
* Manage TP audit defense
* Understand the market, regulatory, and competitive landscape, leveraging primary and secondary market research
* Review findings in discussions and decision making sessions with peers, sales teams and product marketing to identify market problems and opportunities, and understand gaps in pricing or service offerings

## Qualifications for pricing senior manager

* Ability to lead, influence and communicate across the organization
* Efficient and robust pricing processes and controls for all individually priced merchant deals in Western Europe
* Financial knowledge & commercial understanding
* Experience in crafting and helping build scalable platforms
* Passion to deeply understand customer needs and a strong motivation to tackle their problems
* Ability to define long-term business strategy, and drive impact on short-term product goals (think big, act small)