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# Example of Pricing Consultant Job Description

Our company is growing rapidly and is searching for experienced candidates for the position of pricing consultant. We appreciate you taking the time to review the list of qualifications and to apply for the position. If you don’t fill all of the qualifications, you may still be considered depending on your level of experience.

## Responsibilities for pricing consultant

* Perform ICB pricing as required
* May oversee work activities of other employees
* May lead functional or segment teams or project
* Work with matrix partners to determine correct solutions, resources, contractual terms, and price and a deal by deal basis
* Drive decision processes for new pricing structures and pricing on new products
* Be involved in the yearly re-pricing activity of our price list
* Develop tools to empower our colleagues servicing our customers
* Help documenting the effect of pricing initiatives to determine impact and best practices
* Maintain existing tools and databases
* From time to time be involved in ad hoc pricing tasks

## Qualifications for pricing consultant

* High competence in working with all Microsoft Office Tools, especially with Excel
* Minimum Bachelor's degree in Business, Statistics, Economics or relevant field
* Business development experience writing proposals, attending client pitch meetings/TCs, scoping discussions with clients
* Develop a historical trend and leverage that to forecast what competitors will do , as key business drivers changes
* Bachelor's degree in Finance, Business, Actuarial Science, Math, Economics or a related degree
* Experience in an Underwriting and/or Actuarial role highly preferred