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# Example of Premier Relationship Manager Job Description

Our company is looking for a premier relationship manager. If you are looking for an exciting place to work, please take a look at the list of qualifications below.

## Responsibilities for premier relationship manager

* Continually evaluate day to day activities and propose ideas for process improvement opportunities
* Help facilitate call monitoring to coach/mentor RMs on call handling best practices
* The jobholder will own and manage a portfolio of approximately 150 primary clients working with the wider RBWM team
* Strong understanding of both financial and non financial markets excellent communication and interpersonal skills
* FINRA- Series 6, 63 and 65 Security Licenses
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## Qualifications for premier relationship manager

* Actively acquire and prospect new Premier Banking customers, develop and strengthen their relationships with the Bank in accordance with relevant business goals
* You will ensure superior customer service thereby contributing to the overall customer experience of Premier Banking
* Conduct all required KYC, AML procedures and documentation
* Minimum 2 years of excellent acquisition sales, business development experience or works in the banking and financial services industry, preferably in managing the affluent segment
* You must exhibit strong interpersonal, communication skills and good at tele-consulting
* It is essential for candidates to possess the initiative, drive and ability to work independently and in a team