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# Example of Personal Stylist Job Description

Our growing company is searching for experienced candidates for the position of personal stylist. If you are looking for an exciting place to work, please take a look at the list of qualifications below.

## Responsibilities for personal stylist

* Process all register transactions
* Follow through on special order, alterations and shipping
* Maintain selling area, fitting rooms, hold closet and work space
* Generating sales by determining clients' needs and desires
* Providing the highest level of customer service
* Maintaining communication with clients, acting as a style advisor
* Effectively utilizing mobile device and clientele apps to drive business
* Develop a PCR program to identify and cultivate high value customers and implement client growth strategy
* Build and develop the PCR team to foster high value client relationships through exceptional execution of experiences, timely and meaningful follow-up and partnership with the Client Development team
* Create NMS exclusive client events and identify vendor sponsored events with the objective to engage high value customers in our Brand through exclusive, luxury experiences and touchpoints

## Qualifications for personal stylist

* Recognize and avert probability of lapsed customers via outstanding service and consistent communication
* Collaborate with Director of Customer Experience and CRM to devise and implement effective customer outreach methods to engage potential clients and reconnect with lapsed customers
* Respond to customer queries and needs effectively & efficiently, acting with urgency to deliver results
* Execute loyalty program benefits to qualified clients
* Ensure product arrival notification emails sent, special orders processed and team workload is met
* Collaborate with Customer Care, ensure that every team member adopts a customer-centric approach