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# Example of Outbound Sales Representative Job Description

Our company is searching for experienced candidates for the position of outbound sales representative. To join our growing team, please review the list of responsibilities and qualifications.

## Responsibilities for outbound sales representative

* Not a Timeshare or Travel Club
* Mon-Fri Day or Evening Shift Available
* Base plus commission and monthly bonus
* No face to face presentations
* Earn $50,000- $80,000 or more (based on performance)
* Must be proficient in all major computer software systems
* Experience using "Clearslide" presentation software is a plus
* Must be self starter, focused and determined to meet sales expectations
* Qualification and development of leads and contacts
* Contact leads in the small to medium business category via e-mail

## Qualifications for outbound sales representative

* High School Degree required, Associates or Bachelors preferred
* Minimum of 2 years in a sales or account management
* Some automotive experience (testing or sales)
* Demonstrable history of meeting or exceeding quotas
* Experience in Oracle preferred
* Sales Training (Herman Miller, Sandler)