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# Example of Operations Planning Manager Job Description

Our growing company is searching for experienced candidates for the position of operations planning manager. We appreciate you taking the time to review the list of qualifications and to apply for the position. If you don’t fill all of the qualifications, you may still be considered depending on your level of experience.

## Responsibilities for operations planning manager

* Work in conjunction with the Senior Sales Leaders and Internal Departments to support, promote and monitor the efficient operation of the Field Sales Forces
* Provide data management expertise and guidance to the Data Warehouse, Sales Analytics and Systems Management teams by both troubleshooting and solving data sourcing and accuracy issues
* Work as a member of the BE data stewardship team to proactively identify, review, and develop a plan of action to address data issues
* Partner with GM and Buying director to build annual sales and margin budget for the fiscal year
* Accountable for creating, tracking and measuring financial performance across annual budget, seasonal financial plans and monthly forecasting
* Daily forecasting across GOL’s KPIs, including the actualization and re-projection of sales at the brand and fulfillment channel
* Delivery of Monthly Forecast, consisting of daily forecasting and alignment on event/promo strategies with a focus on Margin Optimization
* Partner with cross functional teams to assess business and ensure appropriate promotional and product strategies are in place to hit financial goals
* Partner with Buying team to link Top Down financial results with weekly Divisional performance
* Ability to quickly identify and quantify risk or upside due to business/retail environment and provide solutions to minimize risk and or maximize opportunities

## Qualifications for operations planning manager

* Flexible and pragmatic approach to work that can incorporate tactical fixes without losing sight of the strategic goals
* Demonstrated ability to learn how to use and apply engineering and project management tools
* APICS Certified (American Production and Inventory Control Society)
* Previous experience with Oracle ERP demonstrating technical competence in configuration of business functional modules
* General understanding of Internet, Intranet, Extranet and client/server architectures
* You possess 10+ years of Marketing experience