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# Example of Medical Representative Job Description

Our growing company is looking for a medical representative. If you are looking for an exciting place to work, please take a look at the list of qualifications below.

## Responsibilities for medical representative

* MR is required to promote Janssen products respecting all compliance regulations and within the requirements of Egyptian law
* Initiates new professional contacts
* Participates in organizing local and international events
* Identifies participants for the above mentioned events
* Participates in development programs in order to improve professional knowledge
* Needs to travel in the allocated area in order to achieve the job responsibilities
* Develop Sanofi business within defined region/accounts by provide valuable insights & solutions to key stakeholders within primary care
* A tertiary qualification in science, business or a related field
* Ensure to achieve and surpass his/her sales and market share targets by delivering the requested daily number of high quality sales visits to the health care professionals in his/her target list
* Ensure to deliver and continuously improve quality calls by rigorously implementing the recommendations from the superior

## Qualifications for medical representative

* Works effectively with other Novartis stakeholders, with colleagues in Sales and across other functions
* Works within Integrity & Compliance policies and all company policies and ensures those around him/her do the same
* Collect technical and medical complaint from the field and report to QA and safety function
* Pharmacy or Veterinary medicine graduate
* Self motivated, hard worker, team player
* Ability to adapt and comprehend complicated data in a relatively fast manner