Downloaded from <https://www.velvetjobs.com/job-descriptions/medical-representative>

# Example of Medical Representative Job Description

Our company is hiring for a medical representative. If you are looking for an exciting place to work, please take a look at the list of qualifications below.

## Responsibilities for medical representative

* Maximize the penetration of the products of the Immunology - Public and Private Market, by increasing the Market share in units, according to goals stipulated in the sales budget
* Ensure the availability of products in the main points of sales of your industry, in the pharmacies of hospitals in your industry
* Covering North and West Lithuania focusing on pharmacies and surgeries and updating on Sanofi Products and initiatives
* To perform defined number of visits to Company customers per working day by ensuring the delivery of agreed demand targets
* Visiting and training a selected group of partners (dermatologists)
* Cooperating strongly with Key Opinion Leaders
* Participation on congresses
* Exploring new business opportunities
* Ensuring Vichy brand development
* Leading and supervision one junior Medical Visitor

## Qualifications for medical representative

* University degree in Veterinary medicine, Pharmaceutical science or Medicine
* All governorates are encouraged to apply
* Self-organized, familiar with basic economy principles
* High ethical standards, adaptable, curious
* University degree, Medical or related Health sciences
* Deploys and uses approved Marketing and Sales promotional materials