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# Example of Medical Device Sales Representative Job Description

Our company is growing rapidly and is looking for a medical device sales representative. Thank you in advance for taking a look at the list of responsibilities and qualifications. We look forward to reviewing your resume.

## Responsibilities for medical device sales representative

* Identifying candidates for transitions
* Leveraging current customer relationships to drive transitions in assigned
* Hospitals and make sales
* Presenting and reinforcing KCI value proposition to differentiate KCI from
* Leveragingcurrentcusterrelationshipstodrivetransitionsinassignedhospitalsandakesales
* PresentingandreinforcingKCIvaluepopositiontodifferentiateKCIfromcopetitiveoerings
* Leveraging current customer relationships to drive transitions in assigned hospitals and make
* Solidify customer relationships as a trusted, consultative business advisor and partner
* Increase market share through conversion of business clients to Implant Direct from competitors
* Manage territory like a business

## Qualifications for medical device sales representative

* 1 plus years of Healthcare sales experience preferred
* Demonstrated ability to work independently and exercise good business judgment and execute the selling process in a manner that is concise, compliant, professional , ethical, and persuasive
* Residence within the current geography within close proximity to majority of the business is required (required to live within the state of Florida)
* Bachelor's Degree or RN with 2 years of Wound Care experience
* Minimum one year experience in medical device, or pharmaceutical industry
* Ability to manage corporate card, submit expense report