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# Example of Market Sales Manager Job Description

Our innovative and growing company is searching for experienced candidates for the position of market sales manager. Thank you in advance for taking a look at the list of responsibilities and qualifications. We look forward to reviewing your resume.

## Responsibilities for market sales manager

* Establish/maintain working relationships with key line, Contracts, Marketing, Clinical and Specialty management staff to ensure thorough understanding of Company products/services
* Maintain detailed territory list, prioritizing accounts in accordance with the market/territory sales plan
* Meet with market management and sales team to discuss market sales activities, new opportunities, potential problems, on a weekly basis
* Participate in special projects, quarterly Blitz events, and perform other duties as assigned
* Generate your own leads within a wide range of mid-size advertisers advertising agencies in the Netherlands
* Manage the full sales cycle from the cold calling up to the onboarding of your new clients
* Achieve your individual and team sales goals
* Generate your own leads within a wide range of mid-size advertisers advertising agencies in Italy
* Generate your own leads within a wide range of mid-size advertisers advertising agencies in the Nordic Countries
* Generate your own leads within a wide range of mid-size advertisers advertising agencies in Russia

## Qualifications for market sales manager

* Proven and quantifiable success in improving a team’s performance, productivity, and performance against goals
* Good understanding of power electronics and/or drive technology for rail vehicles would be a bonus
* The position is based in Phnom Penh but the applicant will have to travel on regular basis to China, Hong Kong and Taiwan
* The position is open to Chinese Citizens who wish to have an experience overseas in an economically dynamic country
* Willingness to travel overnight for business is required
* Requires strong resilience, high energy and a result driven approach