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# Example of Market Operations Job Description

Our company is growing rapidly and is searching for experienced candidates for the position of market operations. If you are looking for an exciting place to work, please take a look at the list of qualifications below.

## Responsibilities for market operations

* Conduct financial center visits and reviews to visibly manage/inspect processes and ensure customer and associate safety, compliance with financial center objectives, policies, procedures and operations
* Provide leadership and coaching to peers in the market by developing and maintaining strong relationships built on integrity and collaboration, providing proactive support, advice and counsel
* Share responsibility for Operational Risk with the Sales Leaders in the supported market(s)
* Assist Market Leadership Team with elimination/reduction of client service barriers
* Coach market leadership on operational routines, change management and adherence to regulatory and folio requirements
* Coach a team of field specialists to identify potential or existing risk issues, implement the most efficient action plan, follow up and provide adequate reporting
* Leads and implement different national and regional initiatives in the field
* Will work Monday to Friday, 8am to 5pm, however flexibility in the work schedule is required
* Collaborate with the Field Operations team to provide operational support to in-market teams
* Ensure the successful implementation of key strategic initiatives within the region/market

## Qualifications for market operations

* Contacting counterparties for netting
* Support Foreign Exchange and Emerging Markets business
* Working with trading and sales to ensure market risk and trade entry is accurate
* Ability to excel within a highly matrix environment, with regular interface to centralized and field-based operational/business functions (finance, network/contracting, medical management, sales, customer service)
* Demonstrated ability to partner across functions to create/deploy effective win/win strategies
* A Bachelor’s Degree in Business, Finance, Accounting, Economics, Math or related