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# Example of Market Access Manager Job Description

Our innovative and growing company is searching for experienced candidates for the position of market access manager. Please review the list of responsibilities and qualifications. While this is our ideal list, we will consider candidates that do not necessarily have all of the qualifications, but have sufficient experience and talent.

## Responsibilities for market access manager

* Understand new and existing business processes and implement system solutions to gain efficiency, reduce cost and prevent revenue leakage
* Provide on-going maintenance and reporting support on current processes, data tables and views such as Chargebacks, Medicaid, branded products and WAC tables
* Serve as subject matter expert of data/reporting in major system implementation projects such as Contracts Management, Model N, Revitas Flex and SAP
* Initiate and maintain effective and sustainable business relationships with the key stakeholders
* Understand the information needs of key stakeholders and ensure that these needs are met in a timely fashion
* As appropriate, organise and attend meetings with the key stakeholders, either to present on specific Takeda product(s) or to give an update on the pipeline
* In field market access - support the local formulary/financial applications on request of the field based customer facing team by attending meetings with the key stakeholders
* Ensure the timely delivery of high quality submission dossiers
* Develop, in conjunction with the relevant project team, outcome scenarios for all product-specific pricing, reimbursement and HTA projects
* Attend public meetings and conferences and feedback key points to the company

## Qualifications for market access manager

* Experience evaluating capital investment decisions or technology product pricing
* Technical expertise including meta-analysis
* Minimum 5 years of experience within the Pharmaceutical Industry
* Solid knowledge of Managed Markets and customer segments, a plus
* Strong analytic and quantitative experience with proficiency in Microsoft Office Suite (Word, Excel, Access, Powerpoint)
* Demonstrated proven work ethic and relationship management skills, ability to manage multiple tasks concurrently