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# Example of Manager, Pricing Job Description

Our growing company is hiring for a manager, pricing. Please review the list of responsibilities and qualifications. While this is our ideal list, we will consider candidates that do not necessarily have all of the qualifications, but have sufficient experience and talent.

## Responsibilities for manager, pricing

* Gathering feedback from Sales and Care teams on the changes and adjustments of the rates, pricing and discounting logic
* Manages team responsible for creating and deploying pricing out to ORS Nasco’s customers and consumers
* Pricing authority for assigned sales territories
* Understand and facilitate implementation of the pricing and distribution strategy for assigned sales territories
* Analyze pricing decisions to assure that products are priced appropriately
* Work closely with the sales organization to understand the competitive impact of pricing decisions
* Compliance with pricing strategy
* Determination of optimal pricing for partner distributors and end users
* Understanding and compliance with company pricing guidelines, policies, and procedures
* Pricing Analytics by various elements

## Qualifications for manager, pricing

* Advanced knowledge of spreadsheets using MS Excel
* Self starter, entrepreneurial spirit, passionate about analysis and learning and contributing to the improvement of our product offering
* Must have at least 5 years of similar experience in the industry
* Strong written and verbal communication skills interpersonal skills are required
* Must have the ability to perform strategically and collaborate efficiently in a team environment
* Results-oriented, businessperson with successful career track in retail strategy or pricing optimization and analytics