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# Example of Manager, Market Access Job Description

Our company is looking to fill the role of manager, market access. We appreciate you taking the time to review the list of qualifications and to apply for the position. If you don’t fill all of the qualifications, you may still be considered depending on your level of experience.

## Responsibilities for manager, market access

* Relevant IPHA Meetings/Training Courses
* Any other meetings highlighted by the Direct of Market Access Ireland
* Track government/key stakeholder priorities and policies that have the potential to impact on market access, and highlight any potential implications (opportunities or risks) for Takeda
* Action annual price realignments and horizon scanning as per the IPHA/HSE agreement
* Work with the Director of Market Access Ireland to define the vision, goals, strategy and tactics to achieve/maintain optimal market access for Takeda's products in Ireland
* Through working with the Director of Market Access Ireland and the brand teams, contribute to optimising Takeda's commercial and business strategy in Ireland
* Influence global/EUCAN strategy and deliverables as required to meet local needs
* Provide local/EUCAN/global management teams with up-to-date critical insights into the market access environment in Ireland, especially as it affects Takeda's portfolio
* Ensure that market access hurdles are understood and communicated effectively to launch teams
* Provide in-house, cross functional training on market access issues, as required

## Qualifications for manager, market access

* Engage with the external environment (regulatory/medical/governmental bodies) to proactively manage impact of regulatory changes on the business
* Communicate with key internal & external stakeholders highlighting any legal/regulatory issues, and develop plans to mitigate
* Proactively look for opportunities and solutions to challenges
* To act pragmatically in terms of forward planning marketing strategies and be able to network cross functionally in order to ensure project success
* Working closely within a matrix organization, working closely with partnering functions
* Strong experience (at least 6 years) in Market Access gained at a pharmaceutical/biotechnology or HTA/Payer body