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# Example of Manager District Sales Job Description

Our innovative and growing company is looking to fill the role of manager district sales. To join our growing team, please review the list of responsibilities and qualifications.

## Responsibilities for manager district sales

* Conduct product and application seminar to various industry disciplines and organizations
* Provide lead administrator with qualified lead reports
* Support Business Development Manager's initiatives
* Identification of key contractors and Specifiers
* Position reports directly to Regional Sales Director
* Performs visual presence quality assurance
* Sales responsibility to include travel within territory - required approximately 75%
* Responsible for proper sales and event projections
* Provide information about assigned district for the preparation of the Sales & Service North America business plan and implement actions that will achieve annual year over year growth of the district’s business as measured by revenue, market share and profit
* Direct and manage shop technical, customer service, and administrative staffs to grow revenue by securing new business in new markets and expanding business with existing clients

## Qualifications for manager district sales

* Business planner with proven ability to run profitable district
* Ability to analyze profit and loss of district
* Motivator and problem solver
* Knowledge of hiring, interviewing, and on boarding procedures
* Of the customer
* Tracks, monitors and evaluates profitability