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# Example of Manager, Demand Planning Job Description

Our company is growing rapidly and is searching for experienced candidates for the position of manager, demand planning. To join our growing team, please review the list of responsibilities and qualifications.

## Responsibilities for manager, demand planning

* Support KD projects and delivery issues for Group Trucks Asia & JVs Sales markets
* Logistics support for Group Trucks Asia & JVs Sales markets and towards GTO CVA, LS and TSSC
* Drive supply chain and lead time improvements for Group Trucks Asia & JVs Sales
* Group Trucks Asia & JVs Sales global Demand Planning management towards Global S&OP, GTO and markets
* Support the development of a fact based performance management culture for Group Trucks Asia & JVs Sales S&OP and Logistics hence promote and transfer knowledge in the MAS tools and processes
* Coordinate with the Sales organization to incorporate market intelligence to enrich the baseline forecast and ensure known drivers accounted for (e.g., promotional effects, new product introductions)
* Manage the forecasting and planning process, lead the implementation and drive the improvement plans in terms of process, system and people skills
* Ensure proper analysis of sales performance and deviation roots causes
* Conduct and execute the Sales and Operations Planning (S&OP) process for the business
* Contribute to the Supply Planning strategies by product and geographical market

## Qualifications for manager, demand planning

* Fundamental knowledge of Supply Chain, Supply/Demand relationship
* Three (3) year experience responsible for logistics/transportation function
* At least 5 years experience in demand planning (preferable in FMCG in multinational company)
* Understanding of demand and supply alignment (planning cycles, inventory management, ABC and XYZ analysis)
* ERP experience (preferable SAP)
* Fluent Polish and English, Russian is plus