Downloaded from <https://www.velvetjobs.com/job-descriptions/manager-corporate-strategy>

# Example of Manager, Corporate Strategy Job Description

Our company is growing rapidly and is hiring for a manager, corporate strategy. To join our growing team, please review the list of responsibilities and qualifications.

## Responsibilities for manager, corporate strategy

* Develop, implement and manage key strategies for the department
* Responsible for all aspects of reporting for assigned initiatives, including development, distribution, usability, continuous improvement, and follow-up
* Serve in a leadership role on key department initiatives working closely with management and peers
* Direct and partner with management to improve and build data to effectively manage projects, trends and initiatives
* Provide budget and financial support through budget planning, monitoring and managing expenses effectively with an eye towards overall cost savings
* Perform complex project planning and management
* May lead audits as necessary
* Responsible for continuous improvement of management information
* Utilize rigorous analytical approach to develop and implement department-specific and cross-company strategic plans
* Identify strengths, weaknesses, opportunities and alternatives to drive growth in sales, profitability, and productivity

## Qualifications for manager, corporate strategy

* Comfort cold calling for the purposes of establishing contact with potential strategic partners, learning about customer needs or conducting other primary research
* Ability to work in cross-functional teams and influence stakeholders without direct reporting lines
* Prior experience presenting to senior audiences
* Ability to communicate complex ideas in pithy and succinct way
* Corporate development / M&A experience (including valuation modeling and due diligence) preferred
* Ability to structure and develop quantitative/analytic models to validate hypotheses