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# Example of Manager Commodity Job Description

Our growing company is looking for a manager commodity. If you are looking for an exciting place to work, please take a look at the list of qualifications below.

## Responsibilities for manager commodity

* Leverage knowledge of industry and business unit trends to define 3 year road map to savings and betterment initiatives
* Meet or exceed annual goals related to cost savings and trade working capital
* Actively leads the Commodity strategy development process to ensure that the Commodity needs of North American business units are met
* Establishes and leads cross-functional teams that are critical to implementing savings initiatives related to materials
* Actively collaborates with branch operation and sales leadership to identify and designing strategies which drive year-over-year performance improvements from suppliers providing products and services
* Actively collaborates with plant operation leadership to identify and design strategies which drive year-over-year performance improvements from suppliers providing 3rd Party goods or pass through product
* Negotiates costs and terms assertively
* Monitors compliance to internal and external (government and customer) regulations and reports – resolves identifies issues
* Leads Quarterly Business Reviews with key strategic suppliers to provide feedback regarding supplier performance
* Responsible for reviewing supplier quality and collaborating with Johnson Control Quality team to ensure suppliers are exceeding quality metrics

## Qualifications for manager commodity

* Strong synthesis and presentation skills for internal and external audiences
* 9-13 years of experience in a Procurement function, including negotiating with suppliers, writing and interpreting contracts and agreements
* Develops and negotiates contracts and agreements using proper terms and conditions
* Administers and ensures compliance to contracts and agreements
* May participate on a team with Corporate Procurement in the negotiation of contracts and agreements
* Accumulates, monitors, and reports purchasing data