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# Example of Manager, Commercial Banking Job Description

Our company is growing rapidly and is hiring for a manager, commercial banking. We appreciate you taking the time to review the list of qualifications and to apply for the position. If you don’t fill all of the qualifications, you may still be considered depending on your level of experience.

## Responsibilities for manager, commercial banking

* Provides technical support and assistance to quality assurance staff, helping to troubleshoot, and determines how and when to escalate issues
* Provides supervision to and directs the activities of loan documentation and quality assurance employees
* Manages the commercial lending activities industry groups and/or geographical regions with specific focus on conforming and non-conforming Asset Based Lending Credit Product
* Acquires and services commercial loans, and bank services either individually or by providing guidance and assistance to other lending staff
* Ensures established business development goals are met
* Ensures compliance with risk management and covenant tracking procedures
* Performs and oversees asset based lending underwriting functions
* Provides technical guidance and answers lending questions for assigned area
* Reviews and recommends the unit's objectives, goals and procedures
* Monitors the quality of the work produced

## Qualifications for manager, commercial banking

* Strong writing skills will be advantageous
* 6+ years of experience or equivalent in audit program development, internal control consulting, or risk management utilizing various automated tools and techniques
* Strong knowledge of business banking operations, financials, products and services, of the regulatory, economic and competitive environment affecting the business
* Sound understanding of commercial risk dynamics, strategies and management, profitability models and performance management methodologies
* Bachelors degree and 5 years experience in Commercial banking sales or relationship management
* High school diploma or GED and 6 years experience in C&I banking sales or relationship management will also qualify