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# Example of Mall Manager Job Description

Our company is hiring for a mall manager. We appreciate you taking the time to review the list of qualifications and to apply for the position. If you don’t fill all of the qualifications, you may still be considered depending on your level of experience.

## Responsibilities for mall manager

* Effectively communicate goals and monitor the progress of team members against key business metrics
* Coach, mentor, and oversee overall direction of accountabilities to meet store and company goals
* Assess performance and provide appropriate level of feedback or action within the performance management cycle to ensure consistent performance
* Model, encourage, and demonstrate exceptional customer service behaviors while on the sales floor
* Motivate and inspire the associates to build brand loyalty and create a positive store environment for both internal and external customers
* Serve as a positive role model for others in driving and maintaining high standards throughout the store while ensuring the integrity of the brand
* Create and manage scheduling to maximize staffing to effectively meet the needs of the business and drive store profitability while leveraging payroll
* Direct the planning and execution of floor sets in an efficient manner while following Brand guidelines and encouraging collaboration of ideas amongst team members
* Drive exceptional shopping experience to our customers and store sales results by influencing associates’ behaviors through the Leader on Duty (LOD) program
* Manage company standards of merchandise presentation, signage and display

## Qualifications for mall manager

* Demonstrate high personal selling skills
* Minimum 5 years of retail experience preferred
* Develop and retain a high-performing sales team that’s passionate about the customer
* Inspire your team to deliver a superior and consistent customer experience every time
* Maximize store profitability by overseeing all financial operations, like inventory control, cash flow and reporting
* Challenge the status quo and embrace innovation