Downloaded from <https://www.velvetjobs.com/job-descriptions/landman>

# Example of Landman Job Description

Our innovative and growing company is looking to fill the role of landman. Thank you in advance for taking a look at the list of responsibilities and qualifications. We look forward to reviewing your resume.

## Responsibilities for landman

* Coordinate activity of contract personnel engaged to assist in performance of duties
* Calculate working interest and net revenue interest in complex contractual scenarios, such as joint ventures, drilling wells across multiple contract areas, varying leases, non-participating royalty interests, excess burdens
* Create collaborative environment
* Understand and manage all aspects of horizontal wells
* Requires little to no direction or technical assistance to perform job responsibilities on assigned projects and routing daily tasks
* Develops and maintains strong relationships with external stakeholders, internal counterparts in Engineering, Well Services, Operations, Legal, Midstream, Regulatory, HSE, to meet schedule demands
* Prioritizes and directs land agents in acquisition efforts
* Negotiating leases, JOA's, farmin/farmout agreements, surface use agreements, and other industry agreements
* Understanding project regulatory issues – Louisiana experience a plus
* Providing project updates to management regarding land acquisitions

## Qualifications for landman

* 5 years to 15 years of Petroleum Land work related experience with a large independent and/or major oil and gas company is required
* Must have good negotiating skills and experience in dealing with industry partners
* Must have strong interpersonal communication and organization skills and be able to simplify/condense complex issues
* Must have drive and tenacity to negotiate and close complex deals
* Minimum of 8+ years of successful oil and gas land management experience
* A bachelor’s degree + 2 years of experience in surface land and/or regulatory work on federal and Indian lands or