Downloaded from <https://www.velvetjobs.com/job-descriptions/junior-sales>

# Example of Junior Sales Job Description

Our innovative and growing company is hiring for a junior sales. Please review the list of responsibilities and qualifications. While this is our ideal list, we will consider candidates that do not necessarily have all of the qualifications, but have sufficient experience and talent.

## Responsibilities for junior sales

* To report promptly any information pertaining to other sales territories
* To develop and grow the Pall Laboratory business in line with the strategic plan
* To provide technical support and market knowledge to all Pall colleagues, and others
* To complete and submit contact analysis report for all sales activities in Pall’s CRM system
* Ensure that key channel partner sales representatives in your territory have appropriate product knowledge and training to present and sell Pall products
* To participate in and support activities associated with Pall Life Science objectives
* To attend Pall Life Science Business Meetings, as required
* Product and revenue planning risk management for the responsible client portfolio in the CST
* As a key member of the team build a portfolio of development accounts, focusing on driving revenue and profitability
* You will assist or take on the responsibility of preparing quotations and following up any technical, high end product enquiries

## Qualifications for junior sales

* Ervaring binnen de koeling sector is een pluspunt!
* Je bent matuur en durft beslissingen te nemen
* Je werkt nauwgezet en kan terugvallen op uitstekende communicatieve (N-F-E) en organisatorische vaardigheden
* Je bouwt relaties op en houdt van een no-nonsense cultuur waarin een ondernemende spirit sterk op prijs wordt gesteld
* Je bent IT-minded, kennis van Excel is een must!
* Second European language in addition to English a plus