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# Example of IT Development Manager Job Description

Our innovative and growing company is looking to fill the role of IT development manager. Thank you in advance for taking a look at the list of responsibilities and qualifications. We look forward to reviewing your resume.

## Responsibilities for IT development manager

* Liaise with divisional support functions, marketing and finance, to ensure support required within the assigned territory is delivered
* To ensure sales activity is consistent and is maintained in order to achieve continuous growth
* To deliver agreed Sales, Revenue and gross profit targets
* To identify client/market needs and trends
* Develop a well-qualified opportunity pipeline and win new business
* Maintain strong and trusted relationship with clients to enable client retention and ensure repeat business
* Develop close working relationships with the delivery team, working within the market to maximise business growth
* Deliver agreed Sales, Revenue and gross profit targets
* Identify client/market needs and trends
* Determine the approach for the project and work with business partners to prioritize accordingly

## Qualifications for IT development manager

* Working knowledge of SAP IS-Retail preferred
* Evaluate and select different products, tools, services and technical components that are in line with organization’s business needs and architectural principles
* Manage the product feature development of the new regulatory calculation platform
* Model business problems into technical solutions and develop innovative solutions on the new platform
* Maintain an efficient development processes in the team
* Maintain high standard software quality