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# Example of Investment Banking VP Job Description

Our innovative and growing company is looking to fill the role of investment banking VP. Thank you in advance for taking a look at the list of responsibilities and qualifications. We look forward to reviewing your resume.

## Responsibilities for investment banking VP

* Advising clients on a broad range of transactions
* Establish coverage and build relationship with maritime, shipping and aviation related companies
* Understand clients’ requirements and recommend viable financing solution
* Originate various products covering Cash & Trade, Treasury, Structured Finance, Debt Capital and Equity Capital Markets
* Lead execution of banking mandates across clients in Asia
* Supervise and train junior bankers in terms of origination, technical and execution skills
* Senior-level engagement execution on assignments across the U.S
* Mentor teammates
* Analysis (trading and transaction comparables, DCF and LBO modeling, research)
* Participate in creating presentations, client offering memoranda and client management presentations

## Qualifications for investment banking VP

* Strong financial modeling and valuation skills for all equity / equity-linked products
* Team oriented approach with independent drive and maturity
* 5 years of Equity Capital Markets related financial professional experience
* Knowledge of financial markets and products preferred
* Bachelor’s degree and above, preferably in business, finance, economics or related fields
* Degree in Finance or Business with 4 - 8 years of relevant working experience in banking / financial / consulting industry