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# Example of International Sales Representative Job Description

Our growing company is searching for experienced candidates for the position of international sales representative. Thank you in advance for taking a look at the list of responsibilities and qualifications. We look forward to reviewing your resume.

## Responsibilities for international sales representative

* Develop and maintain new and existing accounts, and identify new products to be introduced to markets
* Ensure order entry is performed accurately and timely
* Ensure compliance with all applicable regulations
* Anticipate & resolve execution problems
* Stay current with market & regulatory conditions in order to avoid adverse changes that can produce financial losses
* Recommend improvements for efficiency, increase margins and reduce costs
* Meet volume & profit targets set by leadership and provide insight to margin management department
* Provide and update reports to Sales Management as required
* Effectively follow-up and qualify leads provided to you by marketing department
* Develop new business via telephone and execute drip email campaigns to specific segments for follow up and participate in the development and creation of nurture programs

## Qualifications for international sales representative

* Bachelor’s Degree with concentration in Marketing & Sales or equivalent business experience related to the sales of services
* At least 5 years’ experience in Organizing and Planning
* At least 5 years’ experience in Presentation Skills and Facilitation
* At least 5 years’ experience in Knowledge of different cultures
* Trained in World Class Briefing Delivery
* Basic Cross-Industry knowledge - ability to work with any client in any industry