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# Example of Insurance Sales Job Description

Our growing company is hiring for an insurance sales. To join our growing team, please review the list of responsibilities and qualifications.

## Responsibilities for insurance sales

* Sell and service insurance products to new and existing customer base
* Prospect sectors or market areas by identifying business needs and proposing company products and services
* Develop standardized sales reporting
* Lead sales data projects
* Build professional relationships with existing customers to encourage brand loyalty and improve retention opportunity
* Take personal responsibility for delivering quality, retention and service targets, through focused inbound and outbound telephony campaigns
* Take personal accountability for each customer you interact with and ensure queries are resolved at first point of contact where possible
* Ensure all customer interactions and activities adhere to internal standard and external regulatory requirements
* Create and manage a pipeline of candidates for all open and future sales positions
* Partner with Corporate and local HR to stay aligned on initiatives, policies and procedures

## Qualifications for insurance sales

* Ability and desire to sell
* Experience with automated agency management system, such as Applied or AMS360
* Proficient in Microsoft Office and Google Mail
* On-going Personal Developmentyou will constantly be learning and developing with ongoing training delivered by our dedicated Training and Development Managers
* Based on experience, this position may be filled at an Insurance Sales Executive Sr
* Can be hired at a Sr