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# Example of Inside Product Specialist Job Description

Our company is growing rapidly and is hiring for an inside product specialist. If you are looking for an exciting place to work, please take a look at the list of qualifications below.

## Responsibilities for inside product specialist

* Support ECO/ECI activities in order to ensure smooth implementation of product changes and new products
* Be a pillar of large sales & presales teams
* Occasionally attend executive briefing centers briefings with visiting customers.Assists in the on-going technical education and development of the broader team
* Supporting the Lab Informatics Product Specialists throughout the sales process
* Answering technical/product specific questions for our various informatics offerings
* Mentoring and coaching newer members of the inside sales team
* Ensure that our Distribution partners have the proper information, materials and support to effectively promote and sell the Fenwal brand
* Overall responsibility for development and creation of prices lists, SKU lists and other pricing and product documents for both internal and external use
* Business Team lead for Controls Forecast and S&OP activities
* Support data analysis needs for Sales Team, and develop new reports and tools as required to better measure and understand the business

## Qualifications for inside product specialist

* Diploma or higher in any discipline
* Minimum 4 year of sales experiences in ICT industry
* Proficiency in Microsoft Excel highly recommended
* University educated or equivalent (Minimum Bachelor’s degree) obtained in the last 12 months
* High Level understanding of the value proposition of main software and peripheral solutions
* Time management and organizational skills, customer Focus