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# Example of Infrastructure Advisory Job Description

Our company is looking for an infrastructure advisory. Please review the list of responsibilities and qualifications. While this is our ideal list, we will consider candidates that do not necessarily have all of the qualifications, but have sufficient experience and talent.

## Responsibilities for infrastructure advisory

* Delivers highly relevant, quality, thought leading, actionable research output targeted at constituency roles
* Supporting the sales organization according to POC process
* Support business development initiatives in collaboration with GTP sales specialists, AEs, RES, GTP product development, RSO, ITL & TSP leads
* Have Associate level experience in loan markets/project finance/ Debt Advisory within the Infrastructure sector in a comparable organisation
* Have solid experience negotiating deal contingent derivative trades, interest rate, FX and inflation
* Have Tax structuring experience

## Qualifications for infrastructure advisory

* Familiarity with graphic programs including Adobe Creative Cloud (with specific focus on use of Illustrator and InDesign) is desired
* Be able to assess and prepare draft Term Sheets for different types of debt across the capital structure (senior, junior, PIK, preferred equity, etc)
* Assess the appropriate debt level and debt structure for an asset or company
* Liaison and relationship building with banks and other funders
* Have strong tertiary qualifications in Engineering, Finance or Law
* Be CFA qualified