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# Example of Global Sourcing Manager Job Description

Our innovative and growing company is hiring for a global sourcing manager. Please review the list of responsibilities and qualifications. While this is our ideal list, we will consider candidates that do not necessarily have all of the qualifications, but have sufficient experience and talent.

## Responsibilities for global sourcing manager

* Drive, direct and lead the sourcing and strategy development in order to achieve a competitive cost structure
* Provide input into stakeholder scope of requirements while offering commercial suggestions for value creation and maintaining a competitive environment
* Perform market research to obtain market knowledge and experience to develop negotiation strategies
* Analysis of spend categories and market conditions for appropriate application of sourcing strategies
* Pilot new programs, sourcing practices, sourcing resources, research vendors
* Provide strategic sourcing support for all Divisions, but with primary focus on Consumer Brands Division
* Prepare and execute process & cost optimization workshops at our suppliers
* Continued follow-up of the workshops to ensure identified opportunities are implemented
* Maintain all necessary reports and documentation in accordance with Group Operations policies
* Highlight cost-potentials and secure implementation in collaboration with the Sourcing team

## Qualifications for global sourcing manager

* Bachelor degree in Engineering / Logistics / Supply Chain Management
* 10+ year forwarding company CS/Operation or KA management experience
* Superior communication skills, including the proven ability to effectively manage, influence, negotiate, and communicate with external business partners and internal teams
* Ocean or air freight product development experience
* Strong interpersonal and communications skills with the ability to communicate and interact with all levels of the organization and with many diverse individuals and cultures
* Proven leadership and managerial abilities