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# Example of Gas Manager Job Description

Our growing company is looking to fill the role of gas manager. Thank you in advance for taking a look at the list of responsibilities and qualifications. We look forward to reviewing your resume.

## Responsibilities for gas manager

* Update and maintain databases for competitor pricing, product line activity, and product pricing within territory to maintain competitive advantage
* Provide technical assistance, product application and installation training to customers and distributors within the territory
* Select, maintain and develop a distribution network to increase market penetration
* Customer Service – for support in telemarketing, quotations, samples and product returns
* Engineering and Operations – to seek new product development and joint research opportunities, and understand product updates
* Participate in all sales meetings, conferences, trade shows and regional trade association meetings as required
* Proactively schedule regular product training to ensure up to date knowledge of product lines
* Utilize territory account management skills to maximize effectiveness and customer facing selling activities
* Identify new and actively engage with existing customers within the sales territory by promoting unique product features and deploying best sales practices, accompanied with technical knowledge
* Effectively build account relationships to become the trusted advisor within selected accounts and become the go to contact for Analyser solutions

## Qualifications for gas manager

* Ability to travel as required primarily within Texas, particularly Houston, San Antonio, Dallas, Midland Oklahoma, particularly Tulsa
* Experience in a commercial B2B marketing role potential strategic product or solution marketing influencing commercial strategy
* A Bachelor’s degree, preferably in an engineering discipline and/or significant relevant project management, engineering and construction experience in all aspects of utility substation/line construction operations is required
* Certified Project Management Professional (PMP) preferred
* Knowledge of gas system operations, gas industry codes and regulations, construction, environmental, engineering economics is desired
* This is a high impact, high customer contact position that requires a great deal of initiative in commercial and communication areas