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# Example of FX Sales Job Description

Our growing company is looking for a FX sales. Thank you in advance for taking a look at the list of responsibilities and qualifications. We look forward to reviewing your resume.

## Responsibilities for FX sales

* Provide support to the team with regard to administrative and back office tasks and queries
* Personal development in FX and other markets as they interact with FX
* Complete ad-hoc projects and duties as required
* Studying the interest rates and FX risks impacts
* Suggesting hedging solutions
* Preparing pitches for clients meetings
* Pricing / structuring of interest rates and FX derivatives products
* Monitoring pipeline and reporting for the team
* Working closely with traders to establish any gaps and maximise opportunities to drive additional incremental revenues
* Working closely with compliance to ensure best business practices and regulations are met

## Qualifications for FX sales

* Well versed in the electronic trading competitive landscape
* Experience with sell side order management systems, algorithmic trading and dark pools is also a plus
* Series 3,7,63 licenses are plus, but not a prerequisite
* Liaise with eFX Trading, Sales, Quants, IT, Ops and Compliance to manage Product Development and parameter optimisation of existing and new Algos on both the front-end and the back-end
* Work with Sales and Trading to identify clients who may have appetite for Algo Execution and prepare tailored pitches
* Conduct high-level FX market microstructure and execution strategy analysis, and present these results to both internal and external audiences