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# Example of Freight Job Description

Our innovative and growing company is looking for a freight. Please review the list of responsibilities and qualifications. While this is our ideal list, we will consider candidates that do not necessarily have all of the qualifications, but have sufficient experience and talent.

## Responsibilities for freight

* May work in other areas or departments as needed or assigned
* Call in carriers for domestic pickups
* Obtain freight quotes for domestic pickups
* Identify new business opportunities, create and execute a contact management plan
* Develop a unique cold calling program to establish new client relationships
* Work closely with internal teams such as Client Services, Implementation and other departmental sales specialists to develop strategic account plans
* Develop a solid understanding of new and existing key account business

## Qualifications for freight

* Experience in a customer service based environment is an asset
* Fully understand and assess risks, identify trends and opportunities and make recommendations for improving carrier management processes, policies and procedures
* Excellent knowledge of expediting concepts and processes and articulates key terminology in daily work, you are a strong communicator
* You possess a high attention to detail coupled with the ability to multi-task and recall information
* Physical ability to handle bulky and heavy stock items, equipment and supplies up to 50 lbs, and be able to walk long distances
* Ability to perform manual and clerical tasks of some complexity according to a routine and organized procedure, such as PO lookups and delivering in an orderly fashion