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# Example of Freight Broker Job Description

Our company is searching for experienced candidates for the position of freight broker. To join our growing team, please review the list of responsibilities and qualifications.

## Responsibilities for freight broker

* Experience working with people and in interest in the Logistics industry
* Strong multi-tasker, ability to work in fast paced environment
* Tech savvy, use SalesForce, will train on proprietary software
* Must have that "hunter" mentality
* Transportation sales experience preferred
* High energy and proven success in transportation sales
* Effective negotiation and communication skills (oral and written) - fearless on the phone
* Ability to work proactively and multi-task effectively
* Ability to prioritize and meet deadlines in a fast-paced work environment
* Strong interpersonal skills and ability to relate to and influence prospects

## Qualifications for freight broker

* Must have a positive attitude with carriers, clients, and staff
* The duties and responsibilities described above are the essential functions of the job
* Bachelor’s degree in business or agriculture, or equivalent experience, supplemented with one to five years’ experience with commodity logistics
* Will need to be accessible after traditional work hours as issues arise
* Must be able to communicate efficiently and effectively with customers, carriers and co-workers and successfully support the mission of the organization
* Ability to interact with clients in a positive and professional manner